

Nationwide Meeting Room Solution Deployment

NEW ZEALAND

To support a growing hybrid workforce, Downer New Zealand required a consistent, user-friendly meeting room solution across its nationwide network of more than 140 sites.

The goal was to create a seamless experience where anyone could walk into a room, connect their laptop, and instantly start a meeting, with zero technical barriers or need for IT support.

The Client

Downer is one of New Zealand's leading infrastructure and service delivery companies, with operations spanning transport, utilities, and facilities management.

With staff spread across the country and increasing reliance on hybrid meetings, Downer needed a standardised AV setup to ensure every team could collaborate effectively, no matter their location.



The Challenge

Downer's existing meeting room technology varied widely between sites, leading to inconsistent user experiences and frequent technical issues.

Key challenges included:

- **Different room sizes and layouts** across sites
- **Inconsistent power and network access points**
- **Staff with varying familiarity across conferencing platforms** (Teams, Zoom, Google Meet, etc.)

The solution needed to be simple, scalable, and entirely plug-and-play, without requiring software installation or user training.



The Solution

Netbridge designed and deployed a nationwide standardised meeting room system built around the Polycom Studio USB video bar, providing high-quality audio, video, and speaker tracking in one compact device.

Each room was configured for effortless operation via a single USB-C cable — allowing users to connect any laptop, start a call, and share content instantly.

System components included:

- **Polycom Studio Video Bar**, automatic speaker tracking, beamforming microphones, and stereo speakers
- **Standardised HD displays** (55", 65", or 75") for clear visuals and presentations
- **Cable management system** with floor capping for tidy and safe installations
- **Unified USB-C connection** integrating USB, HDMI, and power in one cable

Each deployment followed a standardised process, including site assessment, installation, testing, and post-deployment support, ensuring reliability and consistency across every location.



The Results

- **Consistent meeting room experience** across all 140+ sites
- **Zero software dependency**, fully driverless plug-and-play operation
- **Improved collaboration** and faster meeting start times
- **Reduced IT support demand** and training requirements
- **Scalable design** easily adapted to rooms of all sizes



Client Value

Downer now benefits from a reliable, intuitive meeting experience that works the same way everywhere in the country.

The deployment simplified operations, improved productivity, and created a unified AV standard across the organisation, supporting Downer's commitment to efficiency and seamless communication in a hybrid work environment.

Looking to create seamless, plug-and-play meeting experiences across your organisation?

From standardised AV deployments to integrated USB-C connectivity and nationwide support, Netbridge delivers reliable, scalable solutions for modern hybrid workspaces.

Talk to us today.



Call 0800 768 743

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